

## **Hunton Companies Make History in 2006**

January 2007

We are very pleased to announce that Hunton Distribution and Hunton Trane each won 2006 Trane Pacesetter Awards in recognition of being the #1 independent sales organizations in the country for both Trane Residential Systems and Trane Commercial Systems.

R.O. Hunton, Chairman and CEO of The Hunton Group, said, “Up to this time, no company has ever achieved Pacesetter in both Trane Commercial and Residential Systems in the same year. The Hunton teams delivered outstanding performances that led to these prestigious awards. And we’re very proud of their milestone accomplishments.”

The Trane Residential Systems (TRS) 2006 Pacesetter award presented to Hunton Distribution is based on actual sales vs. sales plan for Residential and Light Commercial equipment, Trane Parts, new dealer acquisition and market share.

Hunton Trane won Trane’s 2006 Pacesetter Award in recognition of being the #1 Trane Commercial Systems (TCS) Team in the country. The award is based on market share, market share growth, financial capability, volume and product sales performance. There are four Pacesetter groups, based on office size, and Hunton Trane is in the largest group. The travelling Pacesetter Bowl will be on display at the Hunton Trane office in Houston.

Congratulations to Hunton Distribution and Hunton Trane for being the best of the best!

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